



### Eligibility

- Firms & individuals (50 classes of healthcare practices and 100 classes of individual healthcare providers)
- Physical, occupational, speech therapy firms
- Allied healthcare schools
- Counseling
- Nurse practitioners / clinics
- Home healthcare
- Aesthetic centers / medical SPA
- Nurse firms / allied HC staffing / case management
- Pharmacies
- Hospice
- CRNA's

### Lines of Coverage

- Professional Liability (Occurrence or Claims Made)
- General Liability (occurrence only)

### Carriers (All 50 States)

- CNA (American Casualty) (all 50 states)

### Submissions

- For Businesses/Firms (Inc., LLC, etc) [broker.requests@aon.com](mailto:broker.requests@aon.com)
- For Individual's (not incorporated) [hcnewbusiness@aon.com](mailto:hcnewbusiness@aon.com)

### NSO / HPSO: Reference

**Available features:** Licensure defense, HIPAA/Cyber; excl. physicians unless Medical Director or collaborating MD.  
**Submission requirements:** headcount & hours per profession/certification, type of services provided

## Home Medical Equipment Dealers and Orthotics & Prosthetics (O&P) Commercial Insurance Program

### Eligibility

- Manufacturers, suppliers, distributors, & fitters of O&P
- Home medical equipment dealers (HMED)

### Lines of Coverage

All lines P&C

### Carrier (All 50 States)

- CNA: P&C lines
- CNA: WC

### Submissions

- [AOPARN@aon.com](mailto:AOPARN@aon.com)
- Please copy Regional Sales Director

### Orthotics & Prosthetics: Reference

**Available features:** Non-auditable. Admitted in all 50 states.  
**Submission requirements:** Professional Liability application, 3 years loss runs, Acords.



### Eligibility

- Dentists
- Specialists: endodontists, etc.
- Oral surgeons
- Orthodontists
- Non-standard dentists
- Individual dentists with issues related to:
  - Claims frequency or severity
  - Practicing outside scope of license
  - Substance abuse
  - Licensing
  - Other
- DSO's

### Lines of Coverage

Professional Liability (Occurrence or Claims Made)

### Carriers (All 50 States)

- Exclusive with CNA
- Access to other markets

### Submissions

- [da.agents@aon.com](mailto:da.agents@aon.com)
- Please copy Regional Sales Director
- [dentists-advantage.com](http://dentists-advantage.com)

### Dentist's Advantage: Reference

**Available features:** Occurrence or Claims Made, coverage up to full scope of license, risk management hotline staffed by dentists.  
**Submission requirements:** competitor applications accepted, Current declarations page to match retro date, may quote subject to loss runs.



### Eligibility

- Home care
- Residential care facilities
- Hospice
- Optometry
- Not for profit / for profit
- Community action agencies
- Head Start / Early Head Start
- MRDD group homes
- Goodwill
- Shelters
- Adult day cares
- Food banks
- ARC - community-based org.
- Not for Profit: Senior Living facilities (assisted living, skilled nursing)\*

### Lines of Coverage

- All lines P&C (except Work Comp): Professional Liability / General Liability, Crime, Auto, Property, Excess, D&O
- Not for Profit: All lines P&C (except Work Comp): Property, Crime, Auto, General Liability, Professional Liability, D&O, EPLI, Crime & Fiduciary, Cyber

### Carrier (All 50 States)

- Exclusive with Arch
- \*Exclusive with Arch (P&C and D&O)

### Submissions

- [socialservice@affinitynonprofits.com](mailto:socialservice@affinitynonprofits.com)
- [seniorlivingmail@aon.com](mailto:seniorlivingmail@aon.com) (Senior Living)
- Please copy Regional Sales Director

### Social Services Connect: Reference

**Available features:** Professional Liability - Occurrence or claims made. Property, Crime, Auto – Admitted (except for WA); GL/PL - Non-Admitted; program not yet available in NY (only non-profit accounts considered).  
**Submission requirements:** Professional Liability application, GL, Excess Auto, Property Acords, 3 years of loss runs.

### Senior Living: Reference

**Available features:** Professional Liability - Claims made. Property, Crime, Auto – Admitted, GL/PL and Excess.  
**Submission requirements:** Professional Liability application, 5 years loss runs for all lines, Auto and Property Acords, copy of most recent survey and response.



## Aon Medical Transportation Program

### Eligibility

- Non Emergency Medical Transport (NEMT), ambulance, and paratransit

### Lines of Coverage

Commercial Auto, Professional Liability, General Liability, Excess Liability

### Carrier

- Coverys (not available in all states)

### Submissions

- [NEMT@affinityhcp.com](mailto:NEMT@affinityhcp.com)
- Please copy Regional Sales Director

### NEMT: Reference

**Available Features:** Not available in all states  
**Submission requirements:**

## Recommendations for Individual Prospect Applications



### **Review application from client to ensure all information is completed**

- Profession must be listed on the application
- Requested Eff Date cannot be prior to the receipt date of completed application (signature, employment status, profession...etc.)
- Valid Signature and Signature date signed by client must be on the application in order to bind coverage



### **If more than one quote is requested, send all quote request options in single/first email**

- General Liability request should be submitted with PL request



### **Allow more than 24 business hours prior to sending follow up request**



### **When sending email specify if quote is for individual or Firm**



### **Since quotes expire within 2 weeks, if requesting to bind coverage beyond 2 week window, a new quote request is required**